

Revenue Accounting



*Use the industry-trusted source for
coupon value determination, audit, settlement,
and historical research*

As ATPCO strives to provide products and services that reduce distribution costs and protect and increase airline revenue, we offer solutions that reduce the cost of airline revenue accounting. Whether it is processing and evaluating the ticket sale for revenue projection, revenue analysis, financial accounting, or settlement, ATPCO has a solution to automate and streamline the process while reducing the cost of manual errors.

Sales Data Exchange

Created to help airlines reduce processing costs while ensuring better quality and more consistent sales data, Sales Data Exchange is a collection of sales data from multiple points of sale in different formats that have been consolidated into a single daily file. It allows you to send that same ticket information to all your internal systems and external partners, so all stakeholders are using the same data for all down-line processes.

Passenger Interline Pricing/Prorate System

Our Passenger Interline Pricing/Prorate System (PIPPS) is an airline industry-trusted tool accessing the applicable fare and rules for sales and interline audit and proration purposes. PIPPS has over 2,100 users worldwide and features more than one billion historical fares and rules—with data going back to 1990.

AIA Services

ATPCO, IATA, and ARC teamed up to provide a suite of products to automate and simplify revenue accounting and interline billing processes. Together these industry-owned companies work to provide a service for automating your interline invoicing process from end to end, using either validated neutral fare proration or, if you prefer, using prorate results from your own system. Leveraging Sales Data Exchange, this add-on can reduce the costs of billing rejection and dramatically improve the accuracy of your prorate results.

Prorate Manual—Passenger

This is the only automated solution for base amount distribution for airlines and service providers to avoid costly manual entry of reference data for proration. ATPCO is the contracted service provider for IATA PMP for the calculation of base amounts, which use worldwide fare and rule data from ATPCO's comprehensive database.

Industry leadership and facilitation

ATPCO is proud to be the industry source, through our other distribution products, for fare and fare-related data. Using this data assures consistent results in processes such as sales audit and interline settlement. We also work widely with the industry to ensure that the impact of new initiatives are known and considered, not only in our products, but for revenue accounting as an industry process. Some recent examples are our work with IATA and the industry in the Ticketing Committee as the Electronic Miscellaneous Document (EMD) is implemented, and also our integration of our Sales Data Exchange and proration products with IATA's Simplified Interline Settlement (SIS) through AIA Services.

For more information about how automation can reduce your costs, contact rev-accounting@atpco.net.