

INDUSTRY SALES RECORD

The industry's standard for fastest and most accurate sales data.

Join the ISR Community!

CLOSE THE LOOP

Increase the value of your data by using codesharing, schedules data enhancement, filtering, private data masking, and tax calculation. The more data you submit, the more value you receive.

AUDIT EFFECTIVELY

When you share 100% of your sales data with ATPCO, you're opening your interline world to more: more access to your partners' data, more auditing capabilities, more accuracy. That means more time and money for you.

CLOSE THE GAPS

Historically, distribution and revenue accounting teams don't always have the same sales or tax audit and calculation data. With ISR, never worry about internal miscommunications again.

INNOVATE FASTER AND SMARTER

Don't get caught up in the hassle of interline settlement. By becoming a member of the Industry Sales Record (ISR) community, you gain access to the trusted industry source of sales data analysis and integration for all your revenue accounting and fare management tasks. With over 120+ airlines sending their sales data directly to ATPCO, you can be sure that you're always receiving the most accurate sales data.

KEY BENEFITS

Neutral Partners

ATPCO is an industry partner, owned by the airlines, and we've created a neutral platform so you can rest assured that all sales data is free from bias.

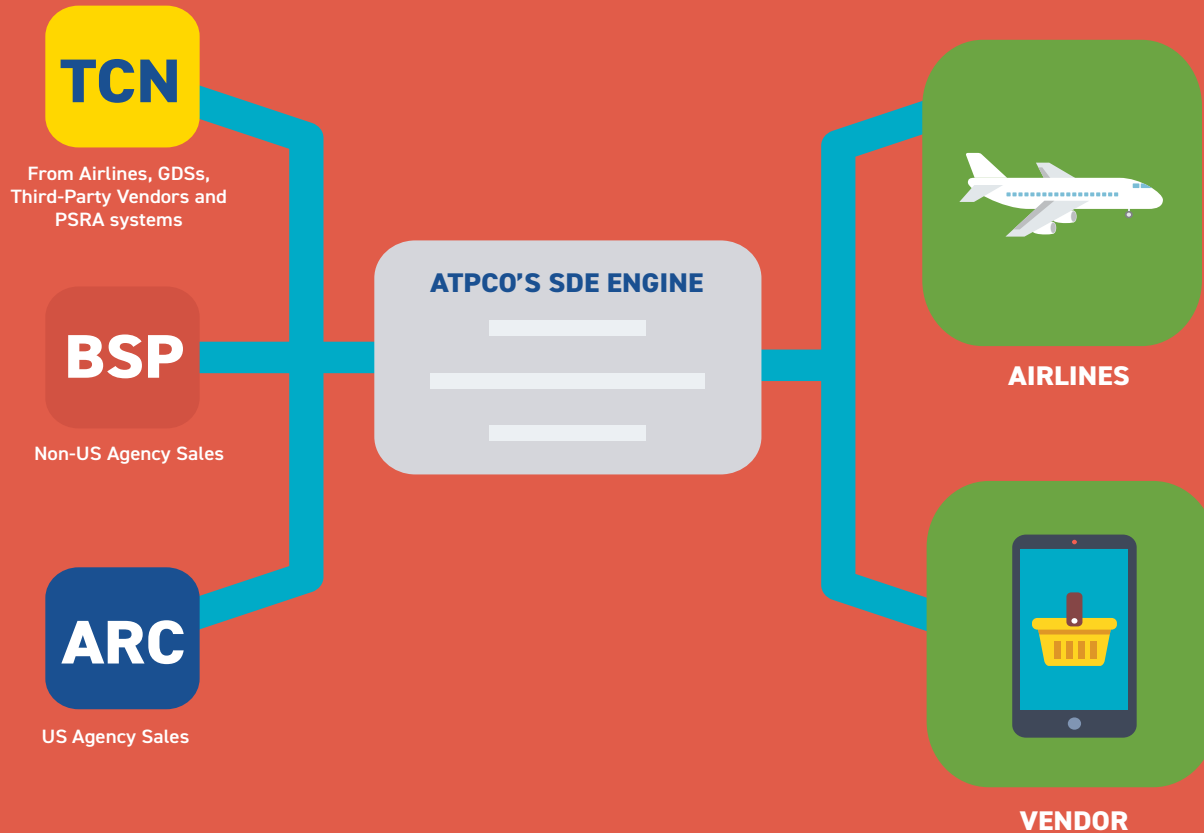
Cost Savings

Quickly cut costs by managing multiple file transfers and converting data into a universal format that can be sent to multiple locations, so you don't have to process the same ticket more than once.

Revenue Protection

Save time and money with the efficiency of ISR. With no need for manual entry, multiple file transfers, and duplicate removal, your workflows are enhanced and will become faster.

HOW IT WORKS



GROUNDBREAKING ENHANCEMENTS!

RECORD 83

With the addition of Record 83 in the ISR, you have the ability to audit your own ticket sale taxes like never before.

What does it do?

Break tax data down to the ticket and coupon level for more accurate audits.

What does this mean for you?

Close the gap between your distribution and revenue accounting teams, taking the guesswork out and making a more efficient workflow.

How does it save you money?

Auditing your taxes against the industry standard calculation means you close any gaps in tax collection, saving you money.

RECORD 98

Make the most of your ISR by opting in to take Record 98, our new interlinable tax calculation.

What does it do?

For your interline sales, automatically calculate taxes into the correct prorated amount from ticket to coupon level.

What does that mean for you?

No more tax misinterpretations leads to rejection-free settlements: reduce your First-Stage Rejections by 40% overnight.

How does it save you money?

By aligning your interline taxes with the industry standard calculation, you reduce the time, money, and effort spent on disputes and rejections.

READY TO GET EVERYONE ON THE SAME TAX PAGE? GIVE OUR EXPERTS A CALL.

CHRISTIAN ALBRESKY

Director
Revenue Accounting
Tel: +1-703-661-7571
calbrespy@atpco.net

CINDI KELLY

Product Manager
Revenue Accounting
Tel: +1-703-661-7416
ckelly@atpco.net

