

EXPRESS CONTRACTS

Turn signed contracts into bookable fares in a day

HOW EXPRESS CONTRACTS CAN HELP YOU

MAXIMIZE REVENUE FASTER

When you can automate your negotiated contracts, you can get a high volume of negotiated fares into the market—and selling—in a matter of hours.

IMPROVE PRICING ACCURACY

Automated data reduces errors that can occur from manual data entry, and you can be confident that your data is consistent and accurate—getting the revenue you expect.

USE YOUR RESOURCES WISELY

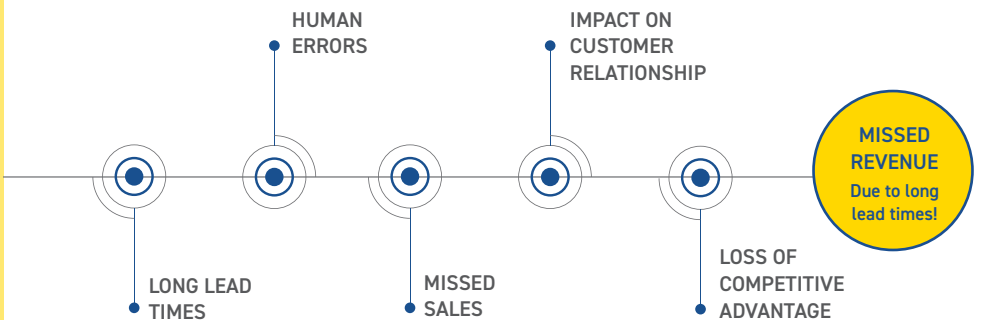
Optimize resources, reduce training costs, and prevent backlogs during peak renewal season.

“ Contracts that used to take weeks to code are complete in a few hours! ”

— A large international airline

DON'T WAIT TO OPTIMIZE YOUR REVENUE

CURRENT MANUAL CODING PROCESS



Negotiated contracts are a significant source of revenue, and your sales team puts in heavy work cycles, from qualifying a lead to finally signing a contract. **You can't afford to wait a few more weeks to start selling tickets.**

KEY BENEFITS

HOURS, NOT DAYS

Generate revenue within hours of signing the contract.

HANDLE IT ALL

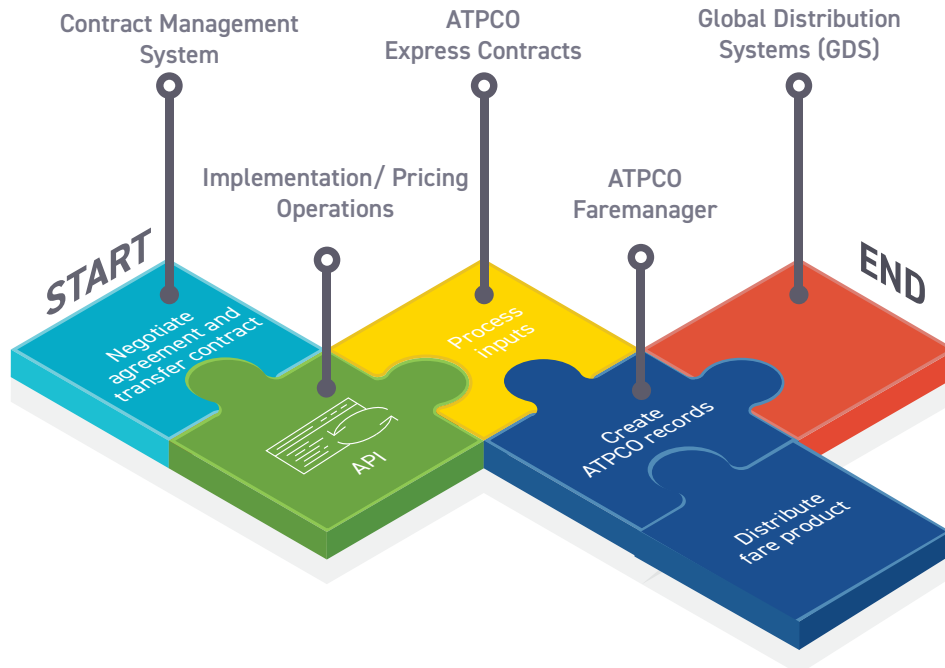
Built for standardized contracts, Express Contracts also can be used for any standardized updates or as part of an automated workflow.

RESOURCES WHERE YOU NEED THEM

Your analysts have more time to manage their work instead of being driven by the process and dealing with backlogs.

HOW IT WORKS

DIRECT LINK - ALL AUTOMATION - NO HUMAN TOUCHPOINTS



ELIMINATE ROADBLOCKS TO STAY AHEAD OF THE COMPETITION

IS EXPRESS CONTRACTS A GOOD FIT FOR YOU?

High volume of negotiated contracts



Currently use a contract management system, such as PRISM or Salesforce



Dream of automating workflows



Experience backlogs caused by manual coding



Suffer from errors caused by human touchpoints



Stuck in bottlenecks during peak contract renewal season



STANDARD INSTRUCTIONS

Clearly present your pricing intent to GDSs and OTAs.



TRANSLATING CONTRACT TERMS & CONDITIONS

Maintain the creativity of your sales initiatives while saving time when you re-use static elements that belong in multiple contracts.



SIMPLICITY & FLEXIBILITY

Get to work right away with familiar ATPCO conventions and basic Excel workbook functions.



MANAGING YOUR DATA

Create and modify contracts with a system that can create or re-use existing ATPCO record data, and then view and edit completed rules in FareManager.

FIND OUT HOW EXPRESS CONTRACTS CAN SAVE YOUR TEAM DAYS OF WORK

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